

Cost comparisor MineralGloss® vs Acrylic Wax

This graph shows the average costs in a 25,000 square foot grocery store in Canada on VCT tiles for the year 2019 at the hourly rate of the Decree of the Parity Committee of the Public Buildings Maintenance of Quebec (avr. \$24 / hour all withholding included). This data is an evaluation based on estimates drawn from the market and its artisans and is subject to change at any time and in any territory.

MineralGloss®					Acrylic wax				Economy
LAST STRIP FOR LIFE OF 25,000 SQUARE FEET WITH A 3 MEN TEAM USING THE MineralGloss SYSTEM®					YEARLY STRIP OF 25 000 SQUARE FEET WITH A 3 MEN TEAM				SAVINGS DEFICIT
C O S T S 1 st Y E A R	STRIP 1000 sq.ft / hour	Product	\$0.01 / sq.ft	\$250	Strip 600 sq.ft / hour	Product + neutralizer	\$0.027/ sq.ft	\$675	\$425
		Labor	\$0.025 / sq.ft	\$625		Labor	\$0.04 / sq.ft	\$1015	\$390
	Preparation	Regenerator	\$0.002 / sq.ft	\$50	Application of 4 coats of wax	Product	\$0.04 / sq.ft	\$1,000	-\$1565
		Diamond pads	\$0.01/ sq.ft	\$250		Pads	\$0.004 / sq.ft	\$110	
		Labor	\$0.01/ sq.ft	\$250		Labor	\$0.02 / sq.ft	\$500	
	Application of 6 X MG Protector	Product	\$0.09 / sq.ft	\$2250					
		Labor	\$0.015 / sq.ft	\$375					
	Finishing the work on day 2			\$ 0	Application of 4 extra coats	Product	\$0.028 / sq.ft	\$700	\$700
						Labor	\$0.015 / sq.ft	\$375	\$375
	Sub Total		\$0.162 / sq.ft	\$4050.00	Sub Total		\$0.175/sq.ft	\$4375.00	\$325.00
	Restauration & application 6 x / year 4 application*	Product	\$0.2 / sq.ft	\$5000	Restauration & Application 11x / year 4 coats of wax	Product	\$0.392 / sq.ft	\$9,800	\$4800
		Labor	\$0.1 / sq.ft	\$2500		Labor	\$0.22 / sq.ft	\$5,500	\$3000
	Polisshing 160 x / year*	Diamond pads	\$0.05 / sq.ft	\$1250	Polishing 360X / year	Pads	\$0.059 / sq.ft	\$1,475	\$225
		Labor	\$ 0.16 / sq.ft	\$4000		Labor	\$0.45 / sq.ft	\$11,250	\$7250
Sub Total		\$ 0.51 / sq.ft	\$12,750	Sub Total		\$ 1.121 / sq.ft	\$28,025	\$15,275	
ANNUAL TOTAL		\$0.672 / sq.ft	\$16,800	ANNUAL TOTAL		\$1.386 / sq.ft	\$32,400	\$15,600	

O T H E R Y E A R S	Restauration & application 7 x / year 4 application*	\$0.35 / sq.ft	\$8750	Restauration, application 11 x / year 4 coats*	\$0.612 / sq.ft	\$15,300	\$300
	Polishing 160 x / year*	\$0.21 / sq.ft	\$5,250**	Polishing 360 x / year*	\$0.509 / sq.ft	\$12,725	\$7,475
	Annual Strip	--	--	Annual Strip	\$0..282/ sq.ft	\$4375.00	\$4375
	ANNUAL TOTAL	\$ 0.56 / sq.ft	\$14,000	ANNUAL TOTAL	\$1.403 / sq.ft	\$ 32,400	\$18,400

*Suggested frequency. **Cost for polishing the MineralGloss SYSTEM® 360 days per year is \$11,500. Savings remain at \$14,825 / year

- All prices are in Canadian dollars.
- Estimated price in 2019 according to the information collected from large-size maintenance companies at a cost of \$ 24 / hrs in the province of Quebec.
- Price: wax is \$ 20 / 4l avr. covering 2000 sq.ft. MineralGloss PROTECTOR® at \$ 295 / gal covering avr.20,000 sq.ft. when stripping and 35,000 sq. ft. at re- coat
- Chemical wax stripper is at \$20 / gal, dilution rate at 1 for 5. MineralGloss STRIPPER® is at \$49 / gal, dilution rate at 1 for 20
- This table does not take into account daily maintenance costs such as sweeping and regular floor washing.
- According to estimates produced by independent merchants, the reduction in dusting and furniture & display movement costs is between 18 ¢ / sq. ft. to 24 ¢ / sq. ft. extra savings per year. This automatically represents an additional benefit of at least \$ 4,500 to \$ 6,250 / year the client does not have to pay any more.

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Benefits of using the MineralGloss® SYSTEM

- No more stripping.
- Reduces polishing frequencies.
- Eliminates dust and polishing black burns.
- Eliminates soil impregnation or fouling.
- Eliminates black shoe marks.
- Increases considerably the slip coefficient.
- Control and / or prevent the proliferation of bacteria and molds on the soil.
- Controls and eliminates odors.
- Exceeds environmental standards and fits into sustainable development programs.
- Reduces your company's ecological footprint and customer's floor maintenance to ZERO.
- Is odorless, does not peel, will not crack and will never yellow or amber.
- Takes up less storage space and all products in the system are non-flammable and ecological.
- Less harmful to the health of users.
- And more !

Important Note: According to Statistics Canada, there are approximately 9,000 grocery stores in Canada. Conservatives estimates show that they produce more than 17,000 metric tons of toxic waste each year directly related to floor maintenance that use the conventional acrylic waxes systems and solvents based stripper. If all are stripped annually, this represents more than 425 thousand liters of stripper used and emptied in sewers per year. In the USA there is approximately 40 000 grocery stores.

The MineralGloss® SYSTEM eliminates definitely and completely the ecological footprint of its user for the sake of our planets health.

" The MineralGloss® SYSTEM, Affordable Sustainability made Easy! "

Contact us for more information.

